

COMPANY PROFILE



Index

- 1. About us
- 2. Our business model
- 3. The context of our operations
- 4. What NatPower offers
- 5. Leadership

NatPower is an independent company founded in 2019, led by accomplished managers with more than **25 years** of expertise in the global green industry. The company is an independent developer of energy projects, delivering innovative, sustainable, and reliable infrastructure to enhance the environment and quality of life through cost-effective and profitable solutions.

With one of the largest green project pipelines in the world –totaling more than **24 GW** across the main technologies– NatPower acts as a major player in the energy transition.

In 2022 NatPower launched **NatPower Marine**, a company that is developing the largest independent network of charging facilities for ships, providing clean electricity onshore power and propulsion, as part of a fully integrated Smart Energy Transition-as-a-Service solution for the global maritime industry.

In 2024 NatPower launched **NatPower H**, part of the NatPower group, the world's leading developer of innovative infrastructure for the production, storage and distribution of green hydrogen.

NatPower actively operates in **5 offices** in **Luxembourg**, **Milan**, **London**, **Washington d.c**., and **Almaty**, with more than 100 employees.

2. OUR CORE BUSINESS

NatPower promptly adapts its own strategy and business models to the momentous market evolution lead by the energy transition process.

The company currently focuses its strategy on three core areas of operations:

- 1) Development of solar, wind, hydropower energy projects, selling them at RtB status or in operation.
- 2) Development, construction and operation of BESS projects through investment platforms.
- 3) Development of power and hydrogen distribution network for marine sector.

3. THE CONTEXT OF THE ENERGY MARKET

Current policies regarding the transition to a world with **Net Zero** emissions, coupled with prevailing geopolitical tensions, are forcing us to accelerate the energy transition and continually reduce our reliance on fossil energy sources. **Renewable energy will thus lead the way towards cutting emissions** in accordance with European guidelines requiring an emissions reduction of at least 55% by 2030 and for the EU to be climate neutral by 2050. Specifically, **NatPower facilitates the achievement of the following UN sustainable development goals:**

- Goal 7: To ensure affordable, clean, sustainable and modern energy system for all
- **Goal 9:** To build resilient infrastructure, promoting innovation and equal, responsible, and sustainable industrialisation
- **Goal 13:** To promote actions, at all levels, aimed at countering climate change and its consequences
- Goal 15: To protect, restore, and foster sustainable use of the terrestrial ecosystem

NatPower develops projects and infrastructure for clean energy generation and storage:

- NatPower promotes sustainable solutions through 5 technologies: **solar**, **wind**, **storage**, **hydropower and hydrogen**.
- NatPower has a pipeline portfolio of more than 24 GW of clean energy projects worldwide.
- The top management have sold more than **2,5 GW of renewable energy projects** worldwide, with multi billions M&A transactions.
- The top management has over **25 years** of **long-standing experience** in the energy market, having successfully managed hundreds projects worldwide.
- The Company mainly operates in **4 countries:** Italy, UK, US&Canada and Kazakhstan.

NatPower projects promote solutions based on:

• SOLAR ENERGY

Renewable solar power is a growing market that leverages the sun's energy to generate electricity.

• WIND POWER

Wind is used to produce electricity by converting the kinetic energy of air in motion into electrical energy.

BATTERY STORAGE SYSTEMS

Battery Energy Storage Systems (BESS) are devices used to store energy from renewable sources, which is then returned during peak periods to reduce the demand on the grid.

HYDRO POWER

Hydropower is the use of falling or fast-running water to produce electricity or to power machines. This is achieved by converting the gravitational potential or kinetic energy of a water source to produce power.

• HYDROGEN

"Green hydrogen", obtained by separating hydrogen from water through an electrolytic process powered by renewable energy, is a clean and increasingly widespread solution, in addition to being an energy storage system.



6. GLOBAL PRESENCE

NatPower's renewables pipeline totals **24 GW** across multiple technologies, with 70% in Battery Energy Storage Systems (BESS), 23% in Photovoltaics (PV), 8% in Wind, and a minor fraction in Hydro.

Regionally, the 24 GW are developed in **UK** (11 GW, major focus on BESS), **US & Canada** (6 GW, focus on solar and BESS), **Italy** (6 GW, major focus on wind and BESS), and **Kazakhstan** (1 GW, major focus on solar).



FABRIZIO ZAGO - Group CEO and founder of NatPower

Fabrizio Zago, CEO and founder of NatPower, is an accomplished Italian entrepreneur with over 25 years' international experience in the energy industry, specialising in the renewable market.

He began his career in the energy sector in the early 2000s as co-founder of iLight S.p.A., then left in 2009 founded Building Energy, a company that operated in the renewable energy market in several countries around the world.

Previously, from 1997 to 2007, he was Managing Director of Promo Immobiliare and, from 2003 to 2007, Managing Director of GHV S.p.A., where he was responsible for numerous real estate projects in Italy and abroad.

ALMANIO ROMANO - Managing Director & Group CFO of NatPower



Almanio Romano is an experienced senior executive from Italy, with a track record of over 20 years in international leadership roles in energy and infrastructure industry. He is currently Managing Director and Chief Financial Officer of NatPower. Almanio began his career at KPMG Advisory in Milan, where he spent 10 years overseeing M&A and strategic advisory projects in the energy and infrastructure industry.

Following his tenure at KPMG, Almanio assumed C-suite roles at Eni for 8 years, a major international energy corporation, in the US, Cyprus, and Indonesia.

In his last assignment prior to joining NatPower, he worked for iCONInfrastructure, where he coordinated the sale of iCON'sminority stake in Spinelli Group by Hapag-Lloyd AG.

STEFANO SOMMADOSSI - Co-founder and Partner & CEO of NatPower UK

Stefano Sommadossi is Co-founder and Partner & CEO of NatPower UK, boasting over 25 years' experience in energy transition, strategic consulting and financial advisory for wind, solar and storage installations in the UK, EU, RSA and India. In 2021-22, he led a team that successfully developed 2GW of co-located solar and battery storage plants in the UK, along with overseeing some of the largest stand-

alone battery installations. Co-founder of NextEnergy Capital. (USD 3.0 billion in AUM), WiseEnergy (USD 5.6 billion in assets under management in the clean energy market) and four development companies.

Former advisor to governments, fund managers, financiers and major listed companies in the energy, automotive, telecommunications and media industries. Former adjunct professor of Planning and Control at the Bocconi University.